

TAMIL NADU TOURISM DEVELOPMENT CORPORATION LIMITED

Expression of Interest (EOI)

EOI No..4335/SWA1/2024 Dated: 24.12.2024.

For

INVITATION FOR INTRODUCTION AND OPERATION OF HOP – ON – HOP – OFF BUSES IN CHENNAI CITY

Date of Release of EOI	27.12.2024
Pre-Bid Meeting	06.01.2024 at 11.00 AM
Last Date for Submission of	13.01.2024 at 11.00 A.M
EOI	

DISCLAIMER

Information contained in this Expression of Interest ("EOI") document and/or subsequently provided to Applicants, whether verbally and/or in documentary form by or on behalf of Tamil Nadu Tourism Development Corporation Ltd. (TTDC) or any of its employees or advisors (collectively referred to as "TTDC Representatives"), is provided to the Applicants on the terms and conditions set out in this EOI document and any other terms and conditions subject to which such information is provided. This EOI document is not an agreement and is not an offer or invitation by TTDC to any other party. The purpose of this EOI document is to provide interested parties with information to enable formulation of their proposal.

This EOI document does not purport to contain all the information each Applicant may require. The Applicants should conduct their own due diligence, investigations and analysis and should check the accuracy, reliability and completeness of the information in this EOI document and obtain independent advice from appropriate sources. TTDC representatives make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EOI document and concerned with any matter deemed to form part of the EOI document, award of the assignment, the information and any other information supplied by or on behalf of TTDC or otherwise arising in any way from selection process.

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1. INTRODUCTION

1.1 Background

Tamil Nadu Tourism Development Corporation Ltd. (TTDC) was incorporated in 1971 with the main objective of promoting tourism in Tamil Nadu by building tourism related infrastructure on commercial basis and is engaged in development and maintenance of the various tourist locations of Tamil Nadu. In addition, Tamil Nadu Tourism Development Corporation Ltd., has operated 52 various type of Tours in and around Tamil Nadu.

The Hon'ble Minister for Tourism had announced 28 key initiatives in the Assembly Session for the year 2022-23 for the development and promotion of tourism. One such key announcement was the launch of Hop – on Hop – Off bus service in Chennai connecting major tourist attractions through PPP mode.

TTDC invites Expression of Interest (EOI) for the operation of Hop – On Hop – Off bus service in Chennai connecting major tourist attractions through PPP mode.

DETAILS OF EOI

2.1. Release of EOI Document

- 1 The EOI document will be made available on the website of TTDC (http://www.tamilnadutourism.tn.gov.in) from the date of publication of EOI notification in the News Papers.
- 2 Interested parties may seek clarification through E-mail: ttdcsalescounter@gmail.com.

2.2 Communications

- 1. The Applicants shall confirm their participation in the pre-bid meeting by sending their participants details and queries to The Manager (Tours), TTDC at least one day prior to the date of Pre-Bid meeting. The Pre-Bid meeting will be conducted at Tourism Complex, No. 2 Wallajah Road, Chennai 600 002, Tamil Nadu. The link for the VC shall be shared in response to request emails received from the Applicants to the email id ttdcsalescounter@gmail.com.
- 2. The Applicants shall submit their proposal through Register Post to the Managing Director, Tamil Nadu Tourism Development Corporation Limited, Tourism Complex No. 2 Wallajah Road, Triplicanem Chennai -2.
- Proposals received after the date and time stipulated date and time mentioned in this EOI notification. Any proposal received after the closing time for submission of proposals shall not be considered. TTDC shall not be responsible for any delay in receipt of proposals.

2.3. Cost of Proposal

- 1. The Proposal should be accompanied with a Processing Fee to the value of INR 5000/- (Rupees Five Thousand Only) in the form of a Demand Draft Only drawn on any Indian Nationalized /Scheduled Commercial Bank in favor of "Tamil Nadu Tourism Development Corporation Ltd" payable at Chennai. I is a Non Refundable payment
- 2. The Applicants shall be responsible for all of the costs associated in the preparation of their Proposals and their participation in any of the subsequent processes. TTDC will not be responsible or liable for such costs, regardless of the conduct or outcome of the Selection Process.

2.4. Right to reject any or all Proposals

- 1. Notwithstanding anything contained in this EOI, TTDC reserves the right to accept or reject any proposal and the Selection Process and reject all proposals, at any time without any liability or any obligation for such acceptance, rejection or annulment, and without assigning any reasons thereof.
- 2. The proposal received without Bid Processing Fee or other requisite documents shall be rejected.
- 3. Misrepresentation/ improper response by the Applicant may lead to the disqualification of the Applicant.
- 4. Receipt of Proposal beyond the proposal Due Date shall result in summary rejection.
- 5. Corrupt or Fraudulent Practices In the event of the Applicant indulges in corrupt or fraudulent practices during the proposal process, as per the judgement of TTDC, the same will be rejected. Any decision in this regard will be final and binding on the Applicant.
- 6. For the purpose of this clause: "Corrupt Practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of TTDC in the selection process. It also includes bringing undue influence through any quarter or interfering directly or indirectly in the selection process to affect its outcome.

2.5. Language of Proposal

1. The Proposal with all accompanying documents and all communications in relation to or concerning the Selection Process shall be in English language and strictly on the forms provided in this EOI. No supporting document or printed literature shall be submitted with the Proposal unless specifically called for and in case any of these Documents is in another language, it must be accompanied by an accurate translation of the relevant passages in English, in which case, for all purposes of interpretation of the Proposal, the translation in English shall prevail.

2.6. Submission of Proposal

1. The Applicants shall submit the Proposal online through www.tenders.tn.gov.in. Each page of the submission shall be initialled by the authorized representative of the Applicant as per the terms of the EOI.

2.7. Confidentiality

1. The selected firms and their personnel shall not, either during the term or after expiration of this assignment, disclose any proprietary or confidential information relating to the services, contract or business or operations of TTDC, without prior written consent from TTDC.

2.8. Opening of Proposals

1. The Proposals shall be opened at TTDC Tourism Complex, No .2 Wallajah Road, Chennai -600 002 and shall securitized by TTDC then the eligible applicant shall be informed through letter and e-mail.

2.9. Call for Discussion

1. The applicants may be intimated in writing within 15 (Fifteen) days of opening of the proposal) to attend the proposal discussion and brainstorming session with respect to details provided.

3. ELIGIBILITY / QUALIFYING CRITERIA

- The applicant must be a Registered company / Partnership firm / Proprietorship firm. Kindly attach Certificate of Incorporation.
- 2. The Applicant must have a minimum of 5 years experience in Operation Tour and Travels and should have minimum 15 coaches within past 5 year make either own or partnership.
- 3. The applicant must be a profit-making concern for the last two financial years with minimum Average Annual turnover of at least INR 50.00 lakh during the preceding two financial years (i.e) 2021-22 and 2022-23 (CA Certificate to be submitted).
- 4. The Applicant must have valid GST.(Copy to be enclosed.)

4. SERVICE PLANNING.

Sl.No	Route 1	K.M	Mins
1.	Fort St. George		
2.	Vivekananda House	3.5	10
3.	Santhome Cathedral Basilica	1.8	5
4.	Kapaleeshwar Temple	1.4	10
5.	Kalakshera	6.4	25
6.	Snake park	5	20
7.	T.Nagar Smart City	6.5	25
8.	Semmozhi Poonga	4.4	15
9.	Valluvar Kottam	1.7	10
10.	Government Museum, Egmore	4.2	20
11.	Fort St. George	5	20
	Total	39.9	160

Sl.No	Route 2	K.M	Mins
1.	Fort St. George		
2.	Vivekananda House	3.5	10
3.	Santhome Cathedral Basilica	1.8	5
4.	Kapaleeshwar Temple	1.4	10
5.	Snake park	5	20
6.	T.Nagar Smart City	6.5	25
7.	Semmozhi Poonga	4.4	15
8.	Valluvar Kottam	1.7	10
9.	Government Museum, Egmore	4.2	20
10	Fort St. George	5	20
	Total	37.6	135

Sl.No	Route 3	K.M	Mins
1.	Fort St. George		
2.	Vivekananda House	3.5	10
3.	Santhome Cathedral Basilica	1.8	5
4.	Kapaleeshwar Temple	1.4	10
5.	Snake park	5	20
6.	T.Nagar Smart City	6.5	25
7.	Semmozhi Poonga	4.4	15
8.	Government Museum, Egmore	4.2	20
9.	Fort St. George	5	20
	Total	34.8	120

Sl.No	Route 4	K.M	Mins
1.	Fort St. George		
2.	Sri Parthasarathy Temple	3.3	10
3.	Santhome Cathedral Basilica	2.6	10
4.	Kapaleeshwar Temple	1.4	10
5.	Snake park	6	10
6.	T.Nagar Smart City	8.2	25
7.	Valluvar Kottam	3.1	10
8.	Semmozhi Poonga	2.6	10
9.	Vivekananda House	4.5	15
	Total	31.7	110

4.1 SERVICE FREQUENCY

The Bus service is proposed to be run as per the below given time schedule.

Doutionloss	Defeile		
Particulars	Details		
Hours of	Initially 9 Hours during the Weekdays / Weekdays extendable to 10		
Operation Bus	Hours depending on the demand.		
Model			
Bus Model	Luxury 9 Meter (height) double decker bus (for being the prime USP		
	of the Bus) with transparent glass covering the top to secure from the		
	weather and pollution and provide 360 – degree view of the		
	surrounding		
Type of Bus	CNG		
No. Of Buses	6-8 Buses depending upon the route selected		
Charges	Adult INR 500		
	Child below 10 years INR 250 for 24 Hours		
	Child below 5 years free		
Timings	9.30 AM to 6.30 PM		
Interval	30 Minutes – 45 Minutes (this needs to be done so that traffic volume		
Between each	can be taken into consideration)		
bus arrival			
Halt	5-10 Minutes for passengers to board or re- board.		

5. RIGHT TO CANCEL THE EOI PROCESS:

The Authority may cancel this EOI Process at any stage without assigning any reasons whatsoever and will not to be liable to compensate any application on any grounds whatsoever. The applicants shall not be entitled to refund of cost documents or other cost in case EOI is cancelled for whatsoever reason or without assigning any reason

6. DOCUMENTS TO BE SUBMITTED

- 1. Details of Applicant as per the format provided in Form.1
- 2. Covering Letter as per Form 2.
- 3. Certificate of Incorporation
- 4. CA certified Annual Turnover certificate
- 5. A brief note on how each of the proposed projects can be implemented on PPP mode.

The note shall include the following aspects

- a. Selected Routes enclosed in Form 4.
- b. Consideration: Revenue Sharing.
- c. Time required for implementation
- d. O&M period to ensure viable PPP project
- e. Alternate sources of revenue generation that are possible
- f. Interest to participate for the particular Routes.

Form 1: Details of the Applicant

a. Basic Details

b. Financial Capacity of the applicant

S.No.	Financial Year	Annual Turnover
	ANNUAL AVERAGE TURNOVER	

Note: Please do not attach any printed Annual Financial Statement.

Certificate from the Statutory Auditor

This is to certify that (name of the Applicant) has Annual Turnover stated as in the above table. Name of the audit firm:

Seal of the audit firm:

Date:

(Signature, name and designation of the authorized signatory with seal)

(a) Information from Balance Sheet

Year	2021-22	2022-23
Total Assets		
Total Liabilities		
Net Worth		
Current Assets		
Current Liabilities		

(b) Information from Income Statement

Year	2021-22	2022-23
Total Revenue		
Profit before Tax		
Profit after tax		

Attached copies of financial statements (balance sheets including schedules and income statements) for the last three years, as indicated above, complying with the following conditions:

All such documents reflect the financial situation of the bidder historical financial statements must be audited by a certified Chartered accountant. Historical financial statements must be completed, including all schedules to the financial statements

Form 2 : Covering Letter

То

The Managing Director,
Tamil Nadu Tourism Development Corporation,
Tourism Complex,
No. 2, Wallajah Road, Triplicane,
Chennai - 600 002

Sub: Response to Expression of Interest for operation of Hop – On – Hop – Off Service in Chennai City on PPP mode.

Sir,

With reference to your EOI Document dated, I/We, having examined all relevant documents and understood their contents, hereby Express our Interest for operation of Hop – On – Hop – Off Service in Chennai City on PPP mode

- 1. All information provided in the Proposal and in the Forms is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
- 2. This statement is made for the express purpose of getting the aforesaid EOI
- 3. I/We shall make available to the TTDC any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
- 4. I/We acknowledge the right of the TTDC to reject our Proposal without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
- 5. I/We certify that in the last three years, we or any of our Associates have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or
- a judicial pronouncement or arbitration award against the Applicant, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.
- 6. I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the applicant, without incurring any liability to the Applicants
- 7. I/ We certify that in regard to matters other than security and integrity of the country, we or any of our Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which would cast a doubt on our ability to undertake the Consultancy for the Projector which relates to a grave offence that outrages the moral sense of the community.

- 8. I/We further certify that in regard to matters relating to security and integrity of the country, we have not been charge-sheeted by any agency of the Government or convicted by a Court of Law for any offence committed by us or by any of our Associates.
- 9. I/We agree and understand that the Proposal is subject to the provisions of the EOI document. In no case, shall I/We have any claim or right of whatsoever nature if me or our Proposal is not opened or rejected.
- 10. I/We agree and undertake to abide by all the terms and conditions of the EOI Document. In witness thereof, I/We submit this Proposal under and in accordance with the terms of the REOI Document.

Yours faithfully,

(Signature, name and designation of the authorized signatory)
(Name and seal of the Applicant)

SD /-MANAGING DIRECTOR